**KARAN SRIVASTAVA BA (Hons), PGDip, MSc**

36H Dunearn Road, #14-47 Chancery Court, Singapore 309433

+65 9620 5406 [karansri@gmail.com](mailto:karansri@gmail.com)

**PERSONAL PROFILE**

* Actuarial Analyst with experience in the Asia Pacific and MENA region in Equities and Insurance
* Ability to achieve outcomes through the effective management of financial, physical and human resources
* Exemplary quantitative skills and an ability to write fluent reports for clients, consultants, and prospects
* Excellent communication skills with proven ability to manage key stakeholders

**EDUCATION AND QUALIFICATIONS**

MSc Applied Actuarial Science, University of Kent 2010 – 2011

Key modules: enterprise risk management, derivatives, finance and investments, prophet

PG Diploma, Merit, Actuarial Science, University of Kent 2009 – 2010

BA (Hons), Economics, ARSD College, University of Delhi 2006

A Level equivalent, Tagore International School, Delhi 2003

**CAREER HISTORY**

**Allianz Reinsurance Asia Pacific, Singapore Mar 2012 - Present**

**Client Manager – Life & Health (Asia Pacific & MENA) July 2016 - Present**

* Manage client relationships in India, Sri Lanka, Egypt, Saudi Arabia & Lebanon
* Business planning
* Product development
* Pricing - Treaty and facultative quotations in accordance with procedures and managing risk
* Co-ordinating and carrying out mortality, morbidity and lapse experience
* Audits (Pricing, U/W & Claims) of cedents
* Drawing up reinsurance agreements
* Preparing Quarterly reports on performance for the functional board
* Projects - IMAP (Methodology for internal models)
* Global UW platform
* AZRe LH Controlling guidelines

**Senior Actuarial Analyst – Client Management (Asia Pacific & MENA) Jan 2015 – June 2015**

**Actuarial Analyst - Client Management May 2013 - Dec 2014**

**Actuarial Intern - Client Management Mar 2012 - Apr 2013**

**Intern – Project Manager Metlife India Insurance Jul 2010 – Aug 2010**

* **Task:** to consolidate the requirements from the Actuarial Team, Marketing Team and the IT Team for the creation of a new in-house benefit illustration software package and to manage the product’s evaluation and implementation (5 week deadline)
* Acted as the point of contact between the Actuarial Team and the offsite IT Team: assisted each team by interpreting their respective requirements for the software development
* Product development: worked with the Marketing team to understand the product requirements, and worked with the Actuary and IT Teams to manage work processes and delivery timelines
* Performed UAT
* Reporting: provided weekly updates to the Marketing Director
* **Key Achievement:** delivered the project 4 days ahead of schedule and to the brief in spite of being the only one working on the package

**Dimensions Consulting Pvt Ltd, India 2003 – 2009**

**Equity Analyst/Project Manager 2006 – 2009**

* Equity Research Analysis: managed the portfolios of up to 20 High Net Worth (HNW) clients
  + Identified stocks for client investments: conducted research and prepared reports on companies within sectors predicted to grow, and liaised with the Product Manager
* Due Diligence & financial modelling for corporate finance projects
* Project Management: set up a national IT network link for Givo Ltd (a national suit manufacturer supplying global designers) to move into the retail market

**Management Trainee (holiday role) 2004 – 2005**

* Promoted IPOs (Initial Public Offering) to HNW clients: conducted cold calling and liaised with existing HNW clients to secure funding
* **Key Achievement:** secured funding 55% in excess of that anticipated for IPOs
* Assisted the Mutual Fund Team to correct the department’s performance database: cross-checked all calculations against the expected values to identify database errors

**Trainee (holiday role) 2003 – 2004**

* Managed backend activities for the offline corporate finance portal: e.g. updated the share price figures daily, updated daily fund performance etc.

**ADDITIONAL INFORMATION**

**Languages:** fluent English and Hindi, and German (basic)

**IT skills:** MS Office (Word, Excel, PowerPoint, Access), Prophet Modelling, ResQ, Salesforce

**Interests:** astrology, skydiving, reading, and mountaineering

**Extra-curricular activity:** Global Skills Award – University of Kent, Landmark Forum, Volunteering for Cancer Society